## Message Text

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R 212230Z APR 78 FM AMEMBASSY LIMA TO SECSTATE WASHDC 9716 INFO AMEMBASSY SANTIAGO AMEMBASSY LA PAZ

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E.O. 11652: GDS TAGS: PDIP, PINT, PGOV,

TAGS: PDIP, PINT, PGOV, CI, PE SUBJECT NEW PERUVIAN AMBASSADOR TO CHILE: GENERAL GUILLERMO ARBULU GALLIANI

- 1. GENERA ARBULU, THE FORMER PRIME MINISTER MINISTER OF WAR AND COMMANDING GENERAL OF THE ARMY, IS LEAVING APRIL 30 FOR SANTIAGO TO TAKE UP HIS NEW DUTIES. ONE OF THE GENRAL'S TRUSTED STAFF AIDES, A LT.COL. FERNANDEZ, IS REPORTEDLY ALREADY IN CHILE PREPARING THE WAY.
- 2. AS WE UNDERSTAND IT, THE IDEA OF SENDING ARBULU
  TO CHILE ORIGINATED WITH PRESIDENT MORALES BERMUDEZ.
  THE LATTER REPORTEDLY EXPLAINED TO HIS CONFIDANTES THAT
  THE CAUSE OF PEACE WOULD BE SERVED AS THE CRTICIAL YEAR
  OF 1979 APPROACHES BY HAVING AN AUTHENTIC AND PRESTIGIOUS SPOKESMAN OF THE PERUVIAN ARMY IN SANTIAGO TO
  TREAT ON TERMS OF EQUALITY WITH THE CHILEAN GENERALS.
  SOME SUSPECT, HOWEVER, THAT THE REAL INTEREST IS IN THE
  REMOVAL OF A PUTATIVE RIVAL FOR POWER. (THERE WERE EVEN
  RUMORS LATE LAST YEAR THAT THE IDEA OF NAMING ARBULU
  VICE PRESIDENT HAD BEEN RAISED IN THE GOP'S INNER CIRCLE.)
  WHATEVER ARBULU'S REAL AMBITIONS MAY BE -- AND HIS
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FIRIENDS INSISIT HE HAS NONE -- THE GENERAL APPEARS TO BE LESS THAN ENTHUSIASTIC ABOUT THE AMBASSADORIAL PROSPECT.

3. THERE IS, HOWEVER, A CERTAIN LOGIC IN SENDING ARBULU TO SANTIAGO. HE WAS INSTRUMENTAL IN ESTABLISHING THE PERSONAL CONTACTS BETWEEN THE TWO MILITARY ESTABLISHMENTS THROUGH RECIPROCAL VISIT AND THE LIKE. HE

REGARDS HIMSELF AS A CLOSE FRIEND OF FORMER CHILEAN
MINISTER OF DEFENSE BRADY AND IS APPARENTLY WELL
ACQUAINTED WITH OTHER CHILEAN OFFICERS. ALTHOUGH NOT
UNIVERSALLY POPULAR WITH PERUVIAN OFFICERS -- THE DAO
REPORTED INSTANCES OF GUMBLING OVER PURPORTED FAVORITISM
IN MAKING KEY ASSIGNMENTS -- ARBULU WAS THE STRONG MAN
OF THE ARMY DURING THE DECEMBER-FEBRUARY TRANSITION
PERIOD. UNLIKE PREVIOUS PRIME MINISTERS (OR HIS
SUCCESSOR), HE DEVOTED HIMSELF TO MILITARY BUSINESS,
ASSERTING THAT HIS FIRST PRIORITY WAS ASSURING THE
WELFARE OF THE ARMY, AND STAYED IN THE BACKGROUND ON
POLITICAL ISSUES. HIS PERSONAL AUTHORITY WAS AN IMPORTANT
FACTOR IN ASSURING THAT MORALES BERMUDEZ IN FEBRUARY
MADE IT SAFELY PAST ARMY RETIRMENT STILL IN THE PRESIDENTIAL CHAIR.

4. BUT HOW HE WILL FARE AS A DIPLOMAT REMAINS TO BE SEEN. ARBULU IS A MAN OF SIPLE TASTES WHO DISLIKES SMALL TALK (SOME OF HIS FRIENDS CALL HIM "EL PARCO") AND LOOKS FOWARD WITH DISTASTE TO THE PROTOCOLARY ASPECTS OF HIS NEW JOB. HE IS REPORTEDLY EASY OF MANNER AND RELAXED WITHOLD FRIENDS AND ARMY CONTEMPORARIES; BUT HE APPEARS RATHER RETIRING AND ILL AT EAST IN OTHER SITUATIONS. ARBULU IS GENRALLY CLOSE-MOUTHED ON MATTERS OF SUBSTANCE, BUT CAN BE QUITE DIRECT AND EVEN BRUSQUE ON OCCASION. OVEALLL, HE STRIKES ME AS SHRED -- A PROBLEM -- SOLVER IN LINE WITH HIS ENGINEERING BACKGROUND -- CONFIDENTIAL

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BUT RATHER NARROW INOUTLOOK AND EXPERIENCE -- AND PERHAPS A BIT UNSOPHISTICATED FOR DEALING WITH THE CHILEAN CIVILIANS NOW COMING TO THE FORE IN SANTIAGO.

5. THE GENRAL SHARES THE INTENSE NATINALISM AND DEVOTION TO THE ARMY COMMON TO HIS INSTITUTION. HE AT LEAST PROFESSES HOWEVER, TO REJECT REVANCHISM AND TO BELIEVE IN PEACEFUL RELATIONS BETWEEN CHILE AND PERU. BUT THIS COMMITMENT IS CLEARLY LIMITED BY DEEPLY-SEATED SUSPICIONS OF CHILEAN INTENTIONS. HE IS APT, FOR EXAMPLE, TO VIEW CHANGES IN THE CHILEAN HIGH COMMAND -- AS WITH BREADY'S RECENT DEMOTION -- AS SOMEHOW DIRECTED AT GETTING RID OF "PERUS FRIENDS". ARBULU IS MARKELDLY UNETHUSIASTIC ABOUT BOLIVIA'S ASPIRATIONS FOR ACCESS TO THE SEA. HE HAS REMARKED ATHAT "DANZIG CORRIDORS" DO NOT CONTRIBUTE TO PEACE.

6. IN TERMS OF THE PERUVIAN POLITICS OF THE LAST DECADE, ARBULU FALLS WITH HIS CLASSMATE MORALES BERMUDEZ SOMEWHERE NAR THE MIDDLE. HE DEPRECATES PERU'S OLD ENTRE-PRENEURICAL AND LAND-OWNING CLASSES, AND HAS ADVOCATED A STRONG ROLE FOR THE STATE -- AND THE MILITARY -- IN

THE ECONOMIC DEVELOPMENT OF THE COUNTRY. BUT HIS RELATIONS WITH GENERAL(R) FERNANDEZ MALDONADO AND THE OTHER ARMY LEFTISTS HAVE BEEN POOR FOR SOME YEARS. ARBULU GIVES NO EVIDENCE OF THE BITTER ANTI-COMMUNISM COMMON TO HIS CHILEAN COUNTERPARTS. HIS ATTITUDE TOWARD THE UNITED STATES IS NO MORE THAN CAUTIOUSLY FRIENDLY. HE LIKES TO VISIT OUR COUNTRY AND ADMIRES OUR TECHNOLOGY; BUT HE RESENTS OUR FAILURE TO SUPPLY MILITARY EQUIPMENT TO PERU AND IS INCLINED TO QUESTION OUR MOTIVES.

7. ARBULU IS BLESSED WITH A CHARMING AND VIVACIOUS WIFE WHO IS OF JAPANESE ANCESTRY ON HER FATHER'S SIDE. HE SMOKES CIGARS, OF WHICH THE FORMER CUBAN AMBASSADOR, CONFIDENTIAL

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ANTONIO NUNEZ, USED TO KEEP HIM IN GOOD SUPPLY. I AM TOLD THAT TACHO SOMOZA IS HIS NEWEST SOURCE, PROVIDING NICARAGUA'S BEST IN SPECIAL BOXES EMBOSSED WITH ARBULU'S NAME.

8. THIS CABLE IS BASED ON MY TALKS WITH THE GENERAL AND WITH A LOCAL BUSINESSMAN WHO HAS BEEN HIS INTIMATE FRIEND FOR MANY YEARS.
SHLAUDEMAN

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TAGS: PDIP, PINT, PGOV, CI, PE, (ARBULU GALLIANI, GUILLERMO)

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